**Quota plan for the period**

**Employee**: $employee

Position: $position

Quarter and year: $quarteryear

Organization Unit: $organizationunit $organizationunitname

Manager: $manager

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| Target name | Measure name | [Quarter Ref] Plan | [Month1 ref] | | [Month2 ref] | | [Month3 ref] | |
| Plan | Weight | Plan | Weight | Plan | Weight |
| $targetname | $measurename | $quarter | $fmplan | $fmw | $smplan | $smw | $tmplan | $tmw |
| Total: | | $quartertotal | $fmpt | $fmwt | $smpt | $smwt | $tmpt | $tmwt |

**Date**: dd/mm/YYY **Signature:** \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_